



At United Rentals, our approach to corporate responsibility is reflected in our mission: *Deploy the best people, equipment and solutions to enable our customers to safely build a better and stronger future.* 

Because our corporate values guide us and our ongoing responsibility efforts, we believe each effort we make can be tied to our seven core values. That's why we have built this report around them:

- Visible Leadership
- Safety First
- Passion for People
- Customer Driven
- Absolute Integrity
- Community Minded
- Continuous Innovation

Our fourth corporate responsibility report is aligned with the Global Reporting Initiative's (GRI's) G4 Guidelines. The data pertains to our wholly owned facilities and subsidiaries in the U.S. and Canada. The reporting period is January–December of 2015.

For questions or comments about this report, please contact Jim Dorris, Vice President Health, Safety, Environment and Sustainability (HSES); and Executive Sponsor, United Academy® at sustainability@ur.com.

14 PASSION FOR PEOPLE 21 CUSTOMER DRIVEN

**VISIBLE LEADERSHIP** 

INTRODUCTION

ABSOLUTE INTEGRITY COMMUNITY MINDED

39 CONTINUOUS INNOVATION

09

**SAFETY FIRST** 

## 2015 HIGHLIGHTS

**13.2%** 

**150+** 

TRAINING COURSES

VETERANS IN U.S. WORKFORCE



**OPERATING IN** 

897

LOCATIONS IN U.S. AND CANADA



158%

INCREASE IN CONTRIBUTIONS TO THE UNITED COMPASSION FUND



**-26%** 

REDUCTION IN TOTAL RECORDABLE INJURY RATE FROM 2014



36.2

AVERAGE ANNUAL TRAINING HOURS PER EMPLOYEE



RANKED

#461

ON THE FORTUNE 500 LIST



140,145

PIECES OF EQUIPMENT WITH TELEMATICS

# **ENGAGING WITH STAKEHOLDERS**

We define our key stakeholders as our employees, customers, stockholders and members of communities in which we live and work. We engage with them on an ongoing basis to gain a better understanding of the types of social and environmental issues that are most important to them. This table provides an overview of each stakeholder, how we engage with them, and the key issues that concern them.

03 INTRODUCTION

STAKEHOLDER	HOW WE ENGAGE	KEY ISSUES	
Employees	In addition to conducting regular employee surveys, we encourage employees to share their opinions about the company and to submit their ideas and suggestions on how to make United Rentals an even better place to work.	Benefits/Compensation Safety Training Employee engagement Career development and growth	
Customers	We solicit feedback from customers through both formal surveys and informal means as part of our continual improvement efforts to meet customer needs.	Customer service Equipment selection Pricing Safety training	
Stockholders	We engage through a number of investor-relations activities, such as in-person meetings and quarterly conference calls (see the "Investor Relations" section of <a href="https://www.unitedrentals.com">www.unitedrentals.com</a> for more information).	Capital investments Asset efficiency Financials Sustainability leadership Corporate governance	
Community Members	We work with local communities through our volunteering and philanthropic efforts, as well as on disaster preparedness and relief.	Disaster relief Volunteering	





# CHAIRMAN & CEO LETTER

We believe that a company is defined by the values that guide it through major decisions and everyday actions. That's certainly true of United Rentals. Our seven distinct values reflect our belief that we, as a company, must do what's right—from safety to customer service to community involvement.

These same values dovetail with our sense of corporate responsibility, including our environmental initiatives and our focus on diversity and inclusion. By building this report around our value system, we reinforce the idea that corporate responsibility and culture are intertwined. Together, they enable us to become a stronger company, a better employer and a more responsible corporate citizen.

#### Value-driven accomplishments in 2015

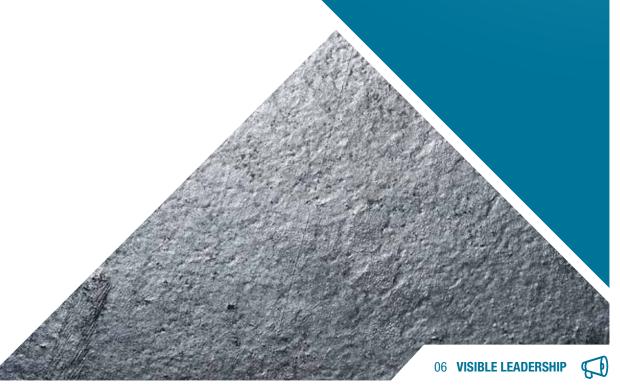
Safety First is a value that permeates our company, and has made United Rentals an industry leader in risk management and loss prevention. In 2015, we achieved the lowest recordable rate in our history—placing us in the top quartile of world-class companies in all industry sectors.



Jenne K. Britell
Chairman



Michael J. Kneeland Chief Executive Officer

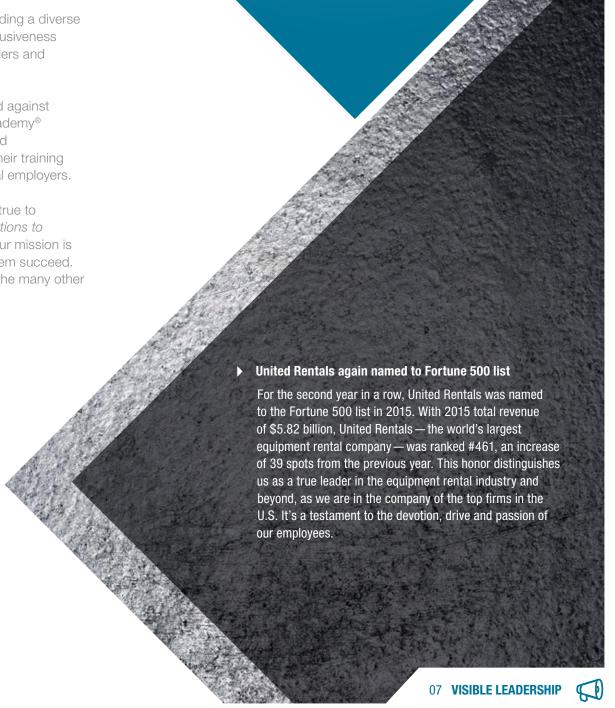


Another value, Passion for People, speaks to the importance of building a diverse workplace and supplier base. We have been recognized for our inclusiveness by three different entities: *Diversity Plus* magazine, Associated Builders and Contractors, and *Minority Business News USA* magazine.

Our value of Continuous Innovation encourages employees to guard against complacency. This has driven industry-firsts such as our United Academy® training and certification management center. In 2015, we introduced United Academy® mobile capabilities that enable trainees to carry their training profile with them and access proof of certifications to show potential employers.

These are just a few of the many ways in which our values keep us true to our mission. That is, to deploy the best people, equipment and solutions to enable our customers to safely build a better and stronger future. Our mission is a clear commitment to the customers who depend on us to help them succeed. Our culture of corporate responsibility extends this commitment to the many other stakeholders and communities we serve.

Jenne K. Britell Chairman Michael J. Kneeland Chief Executive Officer



# **BOARD OF DIRECTORS**

Corporate Responsibility is guided from the top of our organization, with the Board of Directors playing an ongoing role in ensuring that we are a good corporate citizen. Their involvement empowers employees from across United Rentals to do the right thing, always.

NAMES ARE LISTED VERTICALLY CORRESPONDING TO THE PHOTOGRAPH BELOW (LEFT TO RIGHT)

#### **Donald C. Roof**

Director

#### **Bobby J. Griffin**

Director

#### John S. McKinney

Director

#### Filippo Passerini

Operating Executive U.S. Buyouts
The Carlyle Group

#### Jenne K. Britell, Ph.D.

Chairman

#### Michael J. Kneeland

President and CEO United Rentals, Inc.

#### Jason D. Papastavrou, Ph.D.

Founder and CEO ARIS Capital Management

#### L. Keith Wimbush

Director

#### José B. Alvarez

Senior Lecturer
Harvard Business School

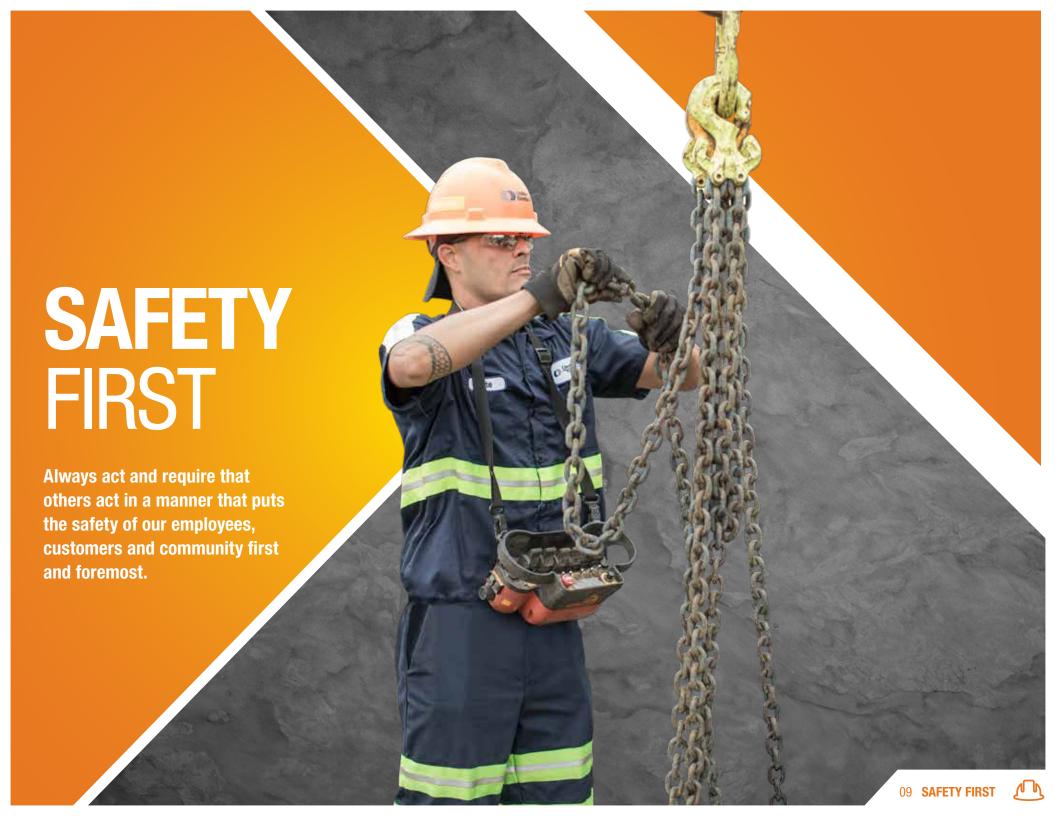
#### **Brian D. McAuley**

Chairman pdvWireless, Inc.

#### Singleton B. McAllister

Of Counsel Husch Blackwell





# MAKING SAFETY PART OF OUR CORE CULTURE

People — our employees and customers alike — are our top priority. Nothing else even comes close. As a result, we have built a no-compromise approach to safe behavior. And, because a successful safety program requires constant engagement by all employees and support from management, we've empowered our employees to take action and to make safety personal.

#### **Total Recordable Incident Rate down 26%**

To us, safety is more than motivational posters and emails. It's as much a part of our day-to-day business as the equipment we rent.

We're pleased that making safety a key company value paid off in 2015 with a Total Recordable Incident Rate (TRIR) of 0.71. That's a 26% drop in our TRIR year-over-year and is in the top quartile of world-class companies for all industry sectors.

-26%

Total Recordable Incident Rate drop year-over-year



#### **Prioritizing safety programs**

Putting the safety of our employees, customers and communities first and foremost is a fundamental part of how we're building a world-class safety culture. We continually look for more effective ways to ensure safe operations and to help employees who become injured.

For example, we examine leading safety indicators throughout our branches on a regular basis and use information about trends to implement safety measures. If we see an uptick in specific types of near misses, we can explore and address their causes in an attempt to prevent future incidents.

In 2015, we also gave United Rentals employees a new, effective way to deal with any injury that may occur on the job. Our work care system focuses on employees' well-being by providing a hotline number that connects them to a registered nurse who can recommend the type of care that's needed — from a simple over-the-counter medication to further evaluation by a physician. This approach helps ensure all employees get immediate help that's most appropriate for their specific situation.

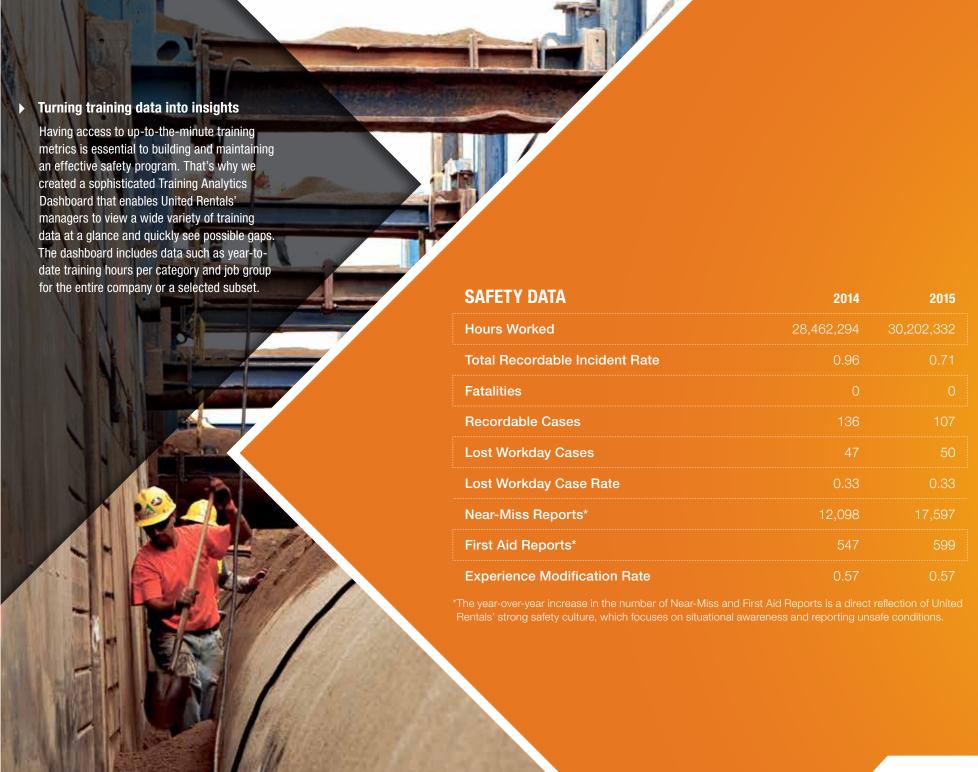
#### **United Academy® helps customers stay safe**

We've extended our effective approach to safety to help our customers stay safe. Through our own United Academy®, we provide training in jobsite and operator safety, compliance-related topics and more. Its robust and growing selection of courses can be delivered onsite at a customer's location or at one of hundreds of locations throughout U.S. and Canada. Many courses are available in Spanish and French in addition to English.



#### Demonstrating how to prevent falls

Last year, more than 200 people learned first-hand how to prevent falls in construction, thanks to United Rentals. Our United Academy® provided a safety demonstration for aerial boom lifts at the Maryland Division of Labor and Industry's first Aerial Lift Fall Protection Stand-Down.



#### **Getting United Rentals employees' kids involved with safety**

Our Kids Safety Drawing and Video Contest is a great opportunity for employees to sit down with their families and talk about the importance of putting safety first every time, both at work and at home. Judges selected 12 drawings from the 121 entries submitted—each representing a different topic—to appear on the 2016 Monthly Safety Awareness posters that are sent to every branch to display. Each of these top 12 entrants also received a \$250 cash gift card. In 2015, we added a video category—one video was chosen as the top entry, and all videos were posted on our intranet.

#### Using the power of video to promote safety

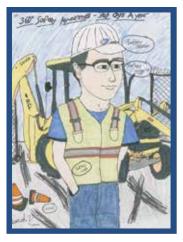
Video is a powerful tool for explaining safety concepts and procedures. We're using video in some novel ways to do just that.

- Employees create their own safety videos: Our safety efforts are primarily directed at the employees who use and work around the equipment we rent. That's why it was particularly gratifying that two United Rentals employees at our Saint Rose, Louisiana, branch took this effort seriously enough to create a number of safety videos on their own time. There are seven videos in the series which, according to the branch manager, are effective because "employee interest and participation are high when we watch our own team members make the points."
- Using video to build equipment knowledge: One of the most challenging parts of our industry is becoming familiar with the different kinds of equipment our customers rent from us. Last year, we introduced a series of equipment knowledge videos produced by our own employees who work directly with customers. The videos cover everything from safety awareness to the types of contractors who rent or buy each equipment type. It's one more way we're helping ensure that United Rentals employees are among the most knowledgeable in the industry.

▶ Two featured winners of the Kids Safety Drawing and Video Contest



CAIUS, 10 YEARS OLD AURORA. CO



JONAH, 11 YEARS OLD EDINBERG. TX





### **BUILDING THE BEST**

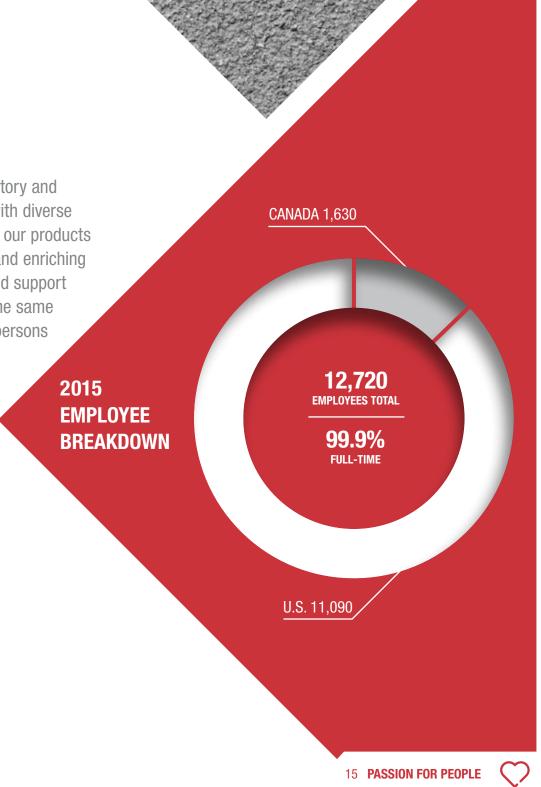
We understand that when people respect each other's personal history and cultural experiences, it makes for a better workplace. Individuals with diverse backgrounds and experiences give us perspective that strengthens our products and services, making us more valuable to a wider customer base and enriching the quality of our daily interactions. We're also proud to sponsor and support leading business and community-based organizations that follow the same work-place values. Mutual respect for the dignity and rights of all persons defines our culture and is an essential part of our success.

#### **Promoting diversity through Employee Resource Groups**

Our passion for people is very much reflected in our comprehensive approach to Diversity & Inclusion (D&I). With immense support from our Board of Directors and executive team, we drive D&I initiatives across the company via our employee resource groups (ERGs): Together United, Veterans United, and Women United. Like all other aspects of our business, we approach D&I through a lens of continuous improvement. Because ERGs provide access to the entire employee population, that's where many of our D&I efforts begin.

Veterans United harnesses the thoughts and energy of the nearly 1,500 veterans currently on our team. The ERG has identified three areas where we can better serve military veterans:

- Provide resources, recognition and career opportunities for our veteran employees:
- Continue to improve our veteran recruiting and hiring practices so we can hire more veterans; and
- Help veterans in our communities and the organizations that support them. See page 35 for more information.







Winner of the Civilian Jobs 2015 Most Valuable Employers (MVE) for Military

In addition to our external outreach and recognition, we also have a formal internal work-study program to help veterans transition back into working life: our Service to Employment Program (STEP). Over the course of ten weeks, veterans who have applied and been accepted into this program receive in-class, hands-on-training which provides them with the technical and soft skills to succeed as a United Rentals employee. Since STEP launched in late 2013, we've had 166 veteran hires from the program, 71 of whom were hired in 2015.

#### **Women helping women grow**

United Rentals is an industry leader in hiring and promoting women. In addition to sponsoring and supporting leading business and community-based organizations such as the National Association for Women in Construction, our own internal employee resource group, Women United, is dedicated to boosting gender equality in the construction industry.

#### United Rentals women celebrate achievements

Last year's International Women's
Day, part of Women's History Month,
was a time for the women of United
Rentals to celebrate their successes
and achievements. Over the year, they
participated in numerous giving back
activities with organizations such as
Dress for Success, Habitat for Humanity
and Susan G. Komen — all while
supporting one another in their efforts
to better themselves, their company and
their communities.



#### **Employee benefits**

We provide full-time United Rentals employees with a wide range of benefits, from health insurance to undergraduate education assistance. These are the benefits that were available at the end of 2015:

#### **Health and Other Insurance:**

Medical, Dental, Vision, Employee Assistance Program, Disability, Life/Accident Insurance

U.S. Only: Auto/Home/Pet Insurance, Legal Assistance

#### Time Off:

Parental and Military Leave, Paid Time Off, Vacation Donation

U.S. Only: Vacation Buy-Up

#### **Financial and Educational:**

Retirement Plans, Education Assistance (Undergraduate), Apprenticeship Education Reimbursement (Canada Only), Service Awards, Employee Discount Programs

U.S. Only: Flexible Spending, Health Savings, Transportation Spending

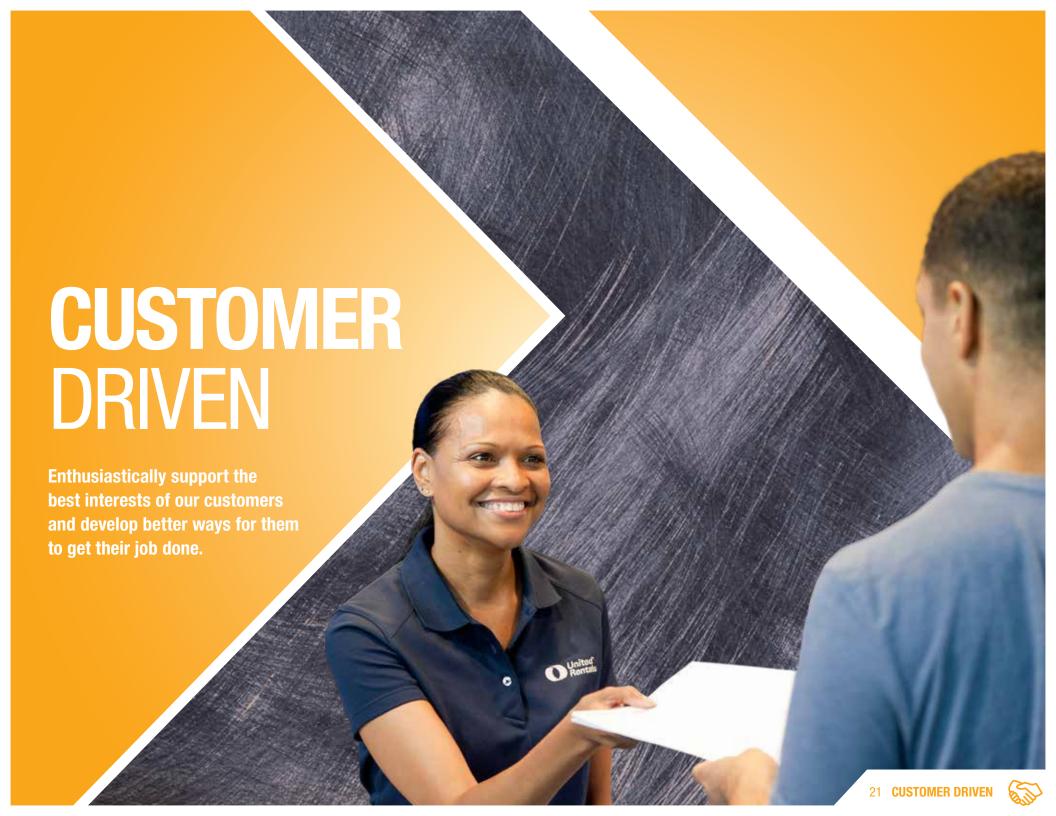
#### Wellness:

Paid Wellness Day (to complete annual preventive-care checkup), Wellness Cup Challenge to encourage daily activity

U.S. Only: Condition management programs, Annual health risk assessment, Tobacco-free pledge and tobacco cessation program, 24/7 nurse line, Future Moms program for expecting women







## **DRIVING EFFICIENCY**

Our diverse customer base includes construction and industrial companies, utilities, municipalities, government agencies and independent contractors. We provide each and every one of them with access to the best people, equipment and solutions in the industry.

#### Using technology to increase customer efficiency

We're always looking for ways to help our customers work more efficiently and effectively. Because telematics—the use of wireless devices to remotely access equipment data—offers significant advantages for both our customers and our own operations, we have embarked on an ongoing program to add this capability to United Rentals equipment. We ended 2015 with 140,145 pieces equipped with telematics, a sharp jump from just last year when only 8,945 pieces of our equipment contained telematics. We're aiming to add telematics capabilities to a total of 225,000 pieces of equipment.

Telematics helps improve the rental experience for our customers by helping them maintain, operate and optimize their fleets—and use equipment more sustainably. Customers can receive alerts for scheduled maintenance; access electronic engines to run remote diagnostics; determine when each vehicle is started and shut down each day; and provide repair technicians with the information they need before going on a service call.

At the same time, telematics enables us to remotely collect operating data, increasing efficiency and optimizing preventive maintenance. We can also easily locate equipment for pickup and accurately track overtime usage. Overall, telematics helps reduce the number of resources needed to keep our equipment up and running.



#### **Project Uptime: Helping customers increase productivity**

More and more, customers are turning to the Internet for information about enhanced safety and efficiency. That's how Project Uptime was born. Part of the United Rentals website, it offers tips and resources about technology, productivity, safety, workforce and fleet management.

Some popular tips include Cost-cutting technology: 3 key trends in equipment management; Green concrete: A stronger and more sustainable option; and Construction's Fatal Four: Avoid these deadly jobsite accidents with proper safety training. Other tips covered topics such as workplace wellness, trench safety, renting HVAC equipment, and GPS in construction.

#### **Helping customers succeed**

Hearing directly from our customers is the best way for us to improve our service. That's why we conduct annual customer surveys focused on the equipment, solutions and services we provide. In 2015, out of 26,345 surveys completed by customers, 79.1% of respondents would recommend United Bentals to others.

That positive feedback is partly due to the work we do to make it easier for our customers to maintain, operate and optimize their equipment fleets. Our services include:

- **UR Control**®, our online rental management platform. It provides unlimited access to account details, giving customers the tools to track and control equipment costs and view all rented equipment, even across multiple accounts. With UR Control®, users can request equipment pickups, submit electronic payments, and access more than a dozen customer-specific reports that support bidding, budgeting and decision-making.
- **FAST**, our Field, Automation, Strategy, Technology system. Using GPS technology and handheld devices, FAST allows us to safely, quickly and efficiently deliver and pick up equipment to and from customers. FAST helps customers get their work done safer and faster, improving their operational efficiency while optimizing our routing, dispatch and equipment loads. In 2015, FAST helped us achieve an on-time delivery rate of 93.9%.



We also explore ways to better serve our customers through Ops United 2, an efficiency program that incorporates a number of Lean Six Sigma principles, including a Japanese continuous improvement practice called Kaizen.

#### **Reducing engine idling**

Another focus of branches on our FAST system is to reduce the amount of time our engines spend idling. This helps save on fuel, and extends the life of the engine. Here's how we're doing relative to our target:

REDUCING ENGINE IDLING	2014	2015
Target Average Percent of Time an Engine Spends Idling	16%	16%
Current Average Percent of Time an Engine Spends Idling	23.4%	25.4%

#### Going above and beyond

You don't have to be a United Rentals customer to experience our personal approach to service. Last year, a long-haul bus driver was so impressed with our service that he wrote a letter to the editor of a local paper about it. He was driving a passenger coach from Dallas to Des Plaines, Illinois when he started to experience overheating problems — and noticed a United Rentals branch up ahead. The team there provided him with a tool he needed to get into the engine compartment, along with a safety vest, safety glasses and three gallons of coolant. "After all was said and done, I asked how much I owed them, and they said absolutely nothing," wrote the driver. "They insisted that I keep the safety vest and glasses, too." His letter concludes, "This was one great act of kindness and care for someone having problems on the road."





# TAKING CARE OF OUR OWN

We're committed to protecting the environment while supporting our employees and offering our customers exceptional service and quality. We believe that every employee at United Rentals — from Executive Management to branch managers to our drivers — plays an important role in making our company a better corporate citizen.

#### Pitching in to help our own

Our United Compassion Fund, a 501(c)(3) charity, is all about our people helping our people by providing funds for anything from a temporary financial setback to a medical crisis in an employee's immediate family. In 2015, 4,573 United Rentals employees gave \$470,769 to the United Compassion Fund to help fellow employees in need. That's 158% more than the amount donated in 2014. Funded by employees and contributions from United Rentals, the United Compassion Fund provided grants to 66 families in 2015.

In 2015, we gave employees the option of automatically sending a contribution to the United Compassion Fund through Amazon's AmazonSmile program. Every time an employee who has signed up for AmazonSmile makes an eligible purchase, 0.5% of the price is donated to the Fund. And AmazonSmile donates on the employee's behalf—no surcharge is added to the purchase to cover the donation.

Since it was launched in 2013 and through the end of 2015, \$702,000 has been donated to the United Compassion Fund, helping a total of 105 families.

\$470,769

Donated in 2015 to the United Compassion Fund to aid employees in need.

COMPASSION FUND DONATIONS	2014	2015
Annual Contributions to the United Compassion Fund	\$182,177	\$470,769
Number of Employees Receiving Compassion Fund Money	31	71

#### Giving the gift of time

What happens when an employee needs to deal with a serious health condition, a death in the family, or an ill family member — but they've run out of paid time off? That's when our Vacation Donation program can save the day. It enables eligible employees to donate currently accrued vacation hours to other eligible employees who have used all of their own paid time off. In 2015, 4,264 hours were donated with 60 employees receiving donated hours.

4,264

Hours were donated to 60 employees

Really Big Hearts: From Colorado to California to the Rio Grande

Inspired by National Heart Month, United Rentals teams in Texas, Colorado and California challenged every branch employee to donate to the United Compassion Fund. "The month hit especially close to home for us," said El Paso's branch manager. "This past year, we had two family members of the team suffer heart conditions and our service manager's granddaughter received a donor heart. Our team has had an infectious desire to contribute to the Fund, and I'm excited to say we're 100% enrolled."

#### Striving to improve our environmental performance

Absolute Integrity also refers to our efforts to reduce our environmental impact — and to help our customers do the same. United Rentals stakeholders have told us that our environmental performance represents our most material aspects, particularly direct GHG emissions, materials recycled, energy consumption and intensity, energy efficiency, and impact mitigation of products.

Here is a summary of our environmental accomplishments in 2015.

Greenhouse gas (GHG) emissions related to our use of energy (including fuel) are our most significant direct environmental impact. This year, despite an increase in revenue of 2%, our GHG emissions have decreased by 5.8%, demonstrating our ability to decouple business and footprint growth.

#### **TOTAL GHG EMISSIONS**

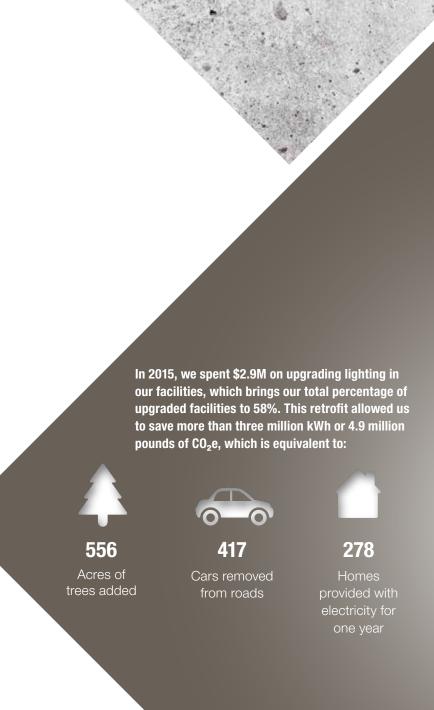
(in Metric Tons of CO <sub>2</sub> e unless otherwise noted)	2014	2015
Total GHG Emissions	289,293	272,600
Scope 1	242,850	227,008
Non-Rental Vehicle Diesel Consumption	153,556	139,396
Non-Rental Vehicle Gasoline Consumption	62,536	65,775
Natural Gas	26,758	21,837
Scope 2 (Electricity Use)	40,607	39,973
Scope 3 (Employee Air Travel)	5,836*	5,618
Revenue (\$M)	5,685	5,817
GHG Intensity (Metric Tons CO <sub>2</sub> e/Revenue)	51	47

<sup>\*2014</sup> air travel emissions have been restated from previous year to reflect more refined calculation method being used this year.



Optimizing energy use is one of our top environmental priorities. That's why we provide energy scorecards to every one of our branches to help them track their energy use and identify areas of possible savings.

ENERGY USE	2014	2015
Scope 1		
Non-Rental (gallons)	23,227,572	22,169,830
Diesel Fuel (gallons)	15,699,168	14,251,522
Gasoline (gallons)	7,528,404	7,918,308
Natural Gas (therms)	4,950,011	4,039,627
Scope 2		
Electricity Use (MWh)	87,857	86,487
Coal	38.5%	37.5%
Gas	26.5%	26.6%
Hydro	13.0%	12.9%
Nuclear	17.7%	17.6%
Oil	1.0%	1.0%
Other (Fossil, Biomass, Wind, Solar, Geo-Thermal, Unknown)	3.3%	4.4%
Scope 3		
Employee Air Travel (miles)	29,498,837	28,238,607



Refurbishing equipment extends its useful working life, reduces the capital required for replacement units, maximizes the performance of our existing fleet and lowers the operating costs of maintaining the equipment. In 2015, we refurbished 778 pieces of equipment, about 5 percent more than the previous year, with an investment of \$27.6 million, about 9 percent less than we spent in 2014. We evaluate makes and models of equipment as potential candidates for refurbishing, based on our operational needs and capital replacement plans. We also work with qualified vendors and leasing companies that are recognized leaders in electronic recycling and disposal.

#### **REFURBISHED EQUIPMENT**

778

◀ Pieces of equipment

5%

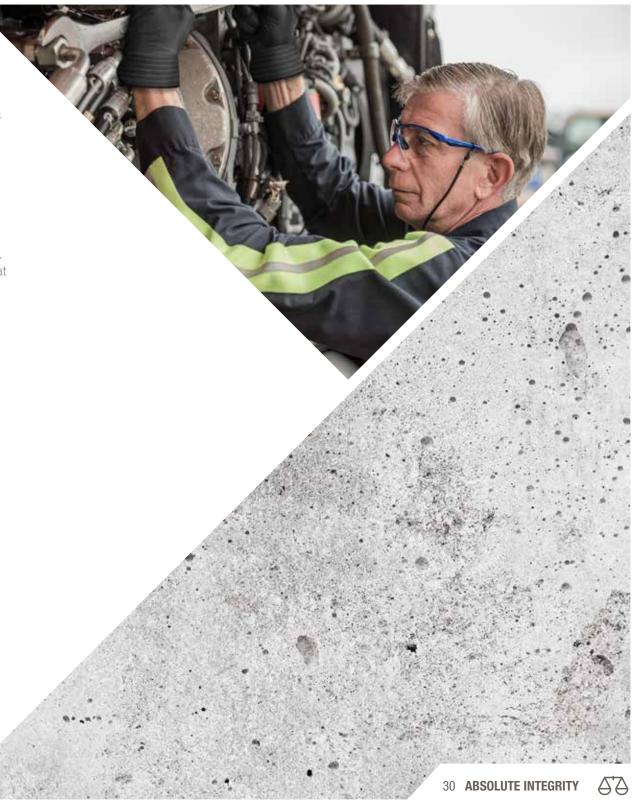
Increase in pieces

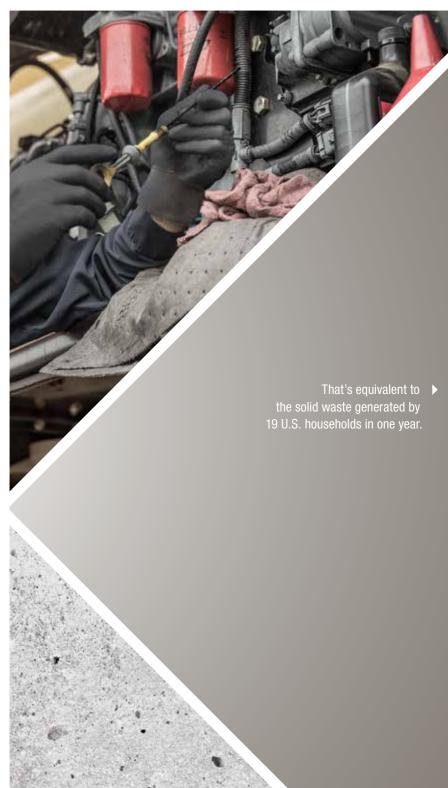
◀ of equipment
refurbished in 2015

\$27.6

Million invested

◀ in refurbished equipment

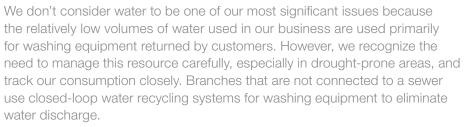




At United Rentals, we handle a variety of chemicals that could cause harm to the environment if used and managed incorrectly. As a result, waste is one of our most consequential environmental impacts. Due to the risks associated with materials use and waste generation, we closely manage these issues and evaluate our branches on an ongoing basis to ensure they are managing their waste streams correctly. Waste Management and Republic Services are strategic suppliers to United Rentals for handling general refuse, and we have the ability to verify their compliance with our recycling requirements. Through reuse and recycling, we saved over \$250,000 in resources in 2015. In addition, 69,146 pounds of recycled IT equipment were processed in 2015. We also work with Safety-Kleen, who re-refines our used oil so it can be used again for lubrication instead of burning for energy recovery which releases carbon dioxide. This year they enabled us to avoid emitting 8,410 Metric Tons of CO<sub>2</sub>e, which is equivalent to the carbon sequestered by 217,965 trees grown for 10 years in an urban environment.

MATERIAL, WASTE MANAGEMENT, RECYCLING	2014	2015
Weight of Recycled IT Assets (lbs)	73,660	69,146
Hazardous Waste (tons)	65	721
Landfilled	3	9
Energy Recovery	52	578
Recycled	10	134
Nonhazardous Waste (tons)*	23,566	18,874
Landfilled	5,540	838
Energy Recovery	65	250
Recycled	18,026	17,786

<sup>\*</sup>Different method of calculation was used for 2015 from year prior.

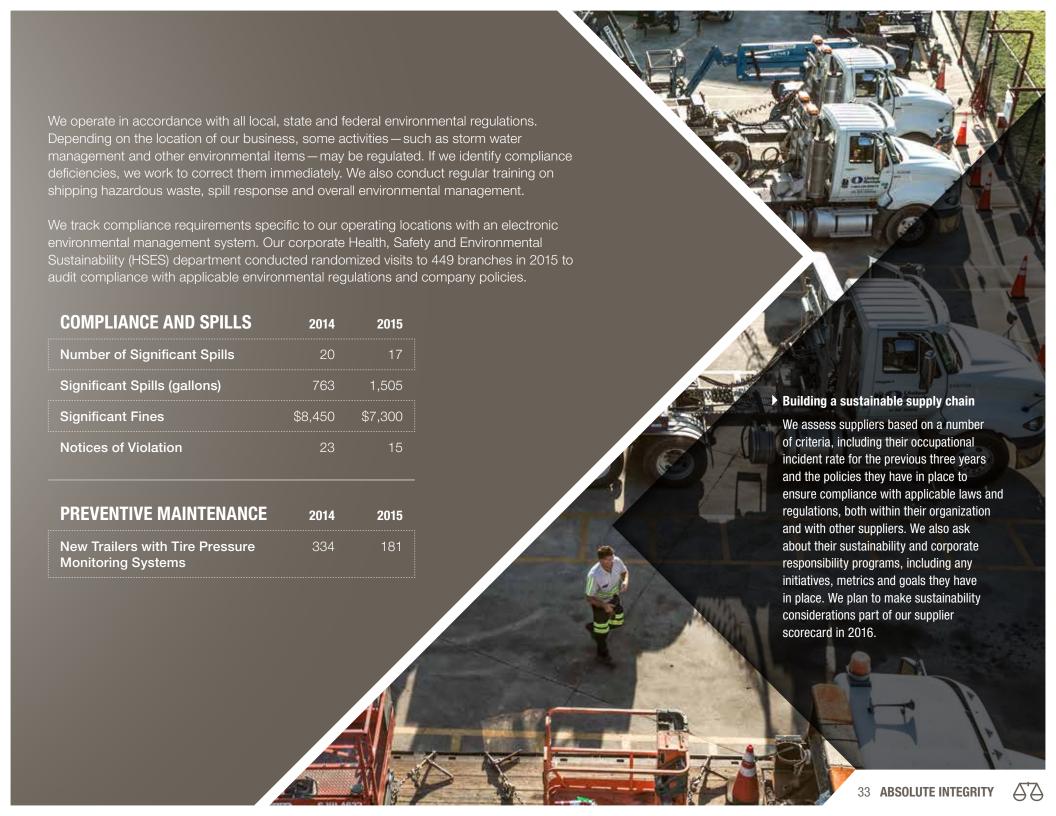


WATER USE	2014	2015
Total (kilogallons)	193,186*	250,557
U.S.	181,439	239,090
Canada	11,747	11,467
Water Reused	25,074	16,096
Percentage Reused	14.0%	6.4%

\*2014 water consumption has been restated to include both municipal as well as groundwater.

WATER SOURCES	2014	2015
Municipal Water	92.9%	95.6%
Groundwater	7.1%	4.4%







## **GIVING BACK**

Through countless construction, improvement and beautification projects across the United States and Canada, we're working to help build stronger communities for future generations. We are among the first to respond to natural disasters and work diligently to ensure optimal emergency preparedness.

#### Our support for veterans goes beyond hiring them

We're proud that more than 13.2% of our U.S. employee base are veterans—and that, as a company, we provide significant support for nonprofits that help disabled veterans. United Rentals employees also pitch in by supporting Fisher House, a network of comfort homes that provide free or low cost lodging to veterans and military families receiving treatment at military medical centers. In 2015, our employees demonstrated this support in a number of ways:

- Trench Safety coordinates Fisher House Day of Service in Texas. In San Antonio, more than 60 United Rentals employees volunteered to spend a day helping the area Fisher House. More than 480 volunteer hours were contributed during the event.
- San Antonio employees come through for Fisher House. When the manager of the San Antonio Fisher House learned that the sponsor of his Thanksgiving dinner for veterans and their families had to back out, he called our New Braunfels branch service manager, who serves as United's volunteer coordinator for the San Antonio area Fisher Houses. Within hours, the word went out to local San Antonio and New Braunfels employees and the response was overwhelming. In just days, branch employees contributed more than \$1,400, enough to pay not only for dinner, but also for gift cards for the families. On Thanksgiving, a team of employees and their families returned to the house to serve the meal.

of our U.S. employees are veterans. 35 **COMMUNITY MINDED** 

UNITED FOR A CAUSE

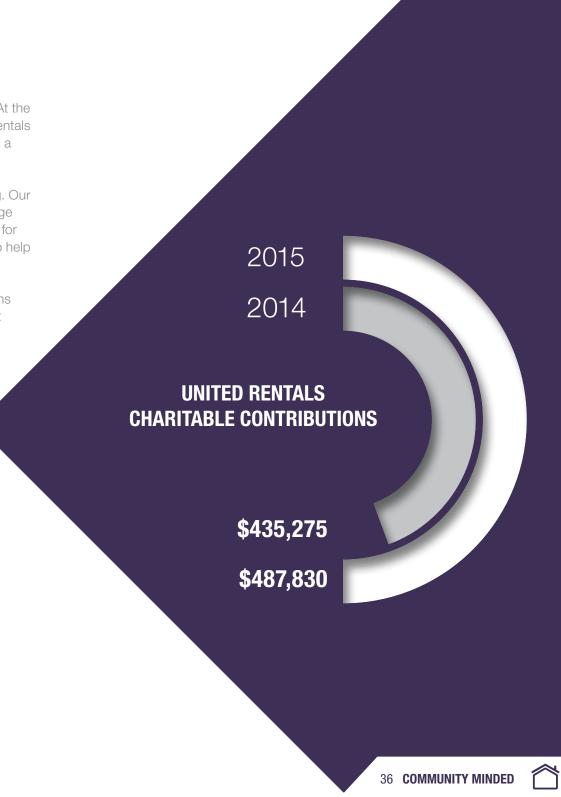
- United Rentals supports Ft. Lewis Fisher House construction. At the
  Joint Base Lewis McCord Fisher House in Washington state, United Rentals
  donated a variety of equipment to support the construction, along with a
  team of volunteers to help with move-in.
- LA District supports Long Beach Fisher House groundbreaking. Our Los Angeles District provided scissor lifts and manpower to erect a huge American flag used as a backdrop for the groundbreaking ceremonies for the new Long Beach Fisher House. We are also donating equipment to help build the new facility.

In 2015, we also supported the construction of seven Fisher House locations with donated equipment and have formed a network of volunteers to assist the 65 existing Fisher Houses with volunteer projects and fundraising.

# Women United volunteers for industryoriented camps

Women United's mission is to transform our industry, drive the competitive advantage of diversity, and support inclusion through networking, educational, and career opportunities for female employees. This mission comes to life through two unique camps that educate young women about the construction industry: Girls Can Camp and Camp NAWIC (National Association of Women in Construction).

Through these camps, United Rentals employees volunteer their time to teach young women about construction, computer drafting, welding and career exploration. Providing guidance to young women is a rewarding experience that can positively impact the community and increase female presence within the industry. Volunteering for camps such as these also helps United Rentals expand community partnerships and relationships with key customers. With such success from these programs, Women United is investigating ways to continue partnering with these organizations.



# Collecting pajamas and books for children in need

Bedtime is a great time for reading to children. That's the idea behind Together United's second annual Pajama and Book Drive. Together United, United Rentals' Multicultural Employee Resource Group, launched this unique community service initiative to help children in need throughout the United States and Canada. The drive produced a total of 6,152 pajamas, 4,179 books, and \$2,806 in cash donations.

In the United States, all books and pajamas collected were donated to the Pajama Program, a 501(c)(3) non-profit organization, that meets the needs of foster, homeless, and underprivileged children. In Canada, the books and pajamas were distributed to the Ronald McDonald House Charities Canada and other charitable organizations.

#### United Rentals stars in Home Free TV show

Last year, United Rentals was featured as the exclusive equipment and tools provider for a new Fox TV series called *Home Free*. Nine couples were challenged to restore one rundown home a week. Each week, the couples with the best results moved forward in the competition until just one couple remained to receive their dream home. United Rentals provided all the equipment, as well as a 24-hour manned UR Tool Trailer and tools.



# Helping SoldierStrong build another Ekso GT™ robotic suit

We're working with the Airpower Foundation, America's oldest military support organization, to donate to SoliderStrong (previously SoldierSocks). The donated funds will be used to provide an Ekso GT™ robotic exoskeleton to the Michael E. DeBakey Veterans Affairs (VA) Medical Center, serving Houstonarea veterans. This unique therapeutic device can provide patients with spinal cord injuries the chance to stand and walk. United Rentals has supported three Ekso suits in partnership with SoldierStrong, which has provided a total of nine Ekso suits to VA hospitals nationwide, and has committed to a total of 80 suits by 2017.

## Raising money for sick kids in Toronto

Last summer, employees from three Toronto-area branches played in a beach volleyball tournament to raise funds for Sick Kids Hospital in Toronto. Team U4K (Team United 4 Kids) raised more than \$1,500 toward a very worthwhile cause.

#### The importance of giving back

In 2015, we introduced a new United Rentals Giving Back Leader of the Year award that highlights the efforts and achievements of United Rentals employees dedicated to giving back and serving their local communities. This new award acknowledges the leadership, impact and dedication of employees whose charitable efforts are both extraordinary in their own right, and aligned with the missions of our employee resource groups. We are proud to recognize these individuals who are committed to enriching the lives of others and transforming the communities in which they live and work.







Our branches are fully integrated through technology, allowing them to collaborate on solving customer needs. As a company, we're constantly working to develop disruptive technologies that can improve both our customers' business and our own.

## **Continually improving our training.**

United Academy® is not only a comprehensive training and certification management platform, but also an excellent example of how we leverage Continuous Innovation to provide better solutions for our customers.

For example, in addition to traditional classroom training, trainees can take classes online, and tap into blended learning that consists of online theory and final examination combined with an in-person practical evaluation. In 2015, our blended learning approach was recognized by the Brandon Hall Group—the most prestigious awards program in the industry—with a bronze award for excellence in the Best Use of Blended Learning category. Both classroom training and blended learning practical evaluations are available at participating branches.

To date, we have launched six interactive blended learning courses that feature 3D simulated workplace scenarios and highly engaging, multi-level "games" that trainees play to embrace and reinforce key learning objectives taught in the theory portion of our blended learning courses. These interactive activities drive home complex concepts and provide a safe learning environment where trainees can practice their operator skills to help ensure they have the aptitude to operate actual equipment safely.





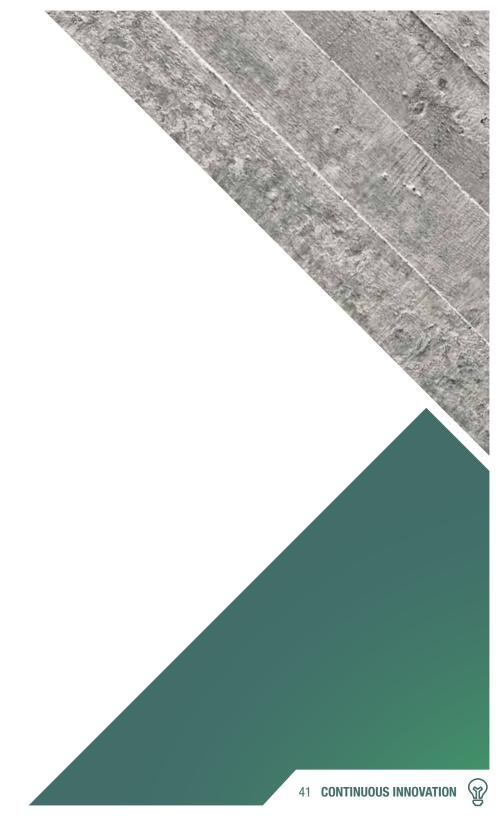
We continue to explore new ways to use technology to provide effective training including cutting edge delivery methods such as interactive games, virtual reality, augmented reality and additional 3D simulated environments and workplace scenarios.

United Academy® also uses technology to provide trainees with a central location to store all of their training history and certifications, including training taken outside of the Academy. The United Academy® Student profile—accessible through a safe and secure web page—enables trainees to track, view or share their current training and certifications earned from United Academy® and elsewhere. Training profiles can be viewed using the United Academy® wallet card and app. Available to both United Rentals employees and customers, these solutions allow trainees to keep their records current, and job site supervisors to match the skills of the worker to the task at hand and equipment required to do the job.

Last year, we were honored to be recognized for our commitment to improving training by winning the 2015 Rental Equipment Register (RER) Innovative Product Awards: Technology Enhancements for The United Academy® Wallet Card and App.

# New app speeds and simplifies equipment yard returns

We are improving quality and efficiency by, among other things, seeking ways to work better and smarter. For example, in 2015 we introduced a new Yard Return app that eliminates wasted steps while providing a simple, real-time communication tool for our Equipment Associates (EAs) when processing rental asset returns. The app enables EAs to record a variety of equipment return data—including meter reading, fuel quantity, and estimated cleaning requirements—and verify that all equipment accessories are included with the returning rental equipment.

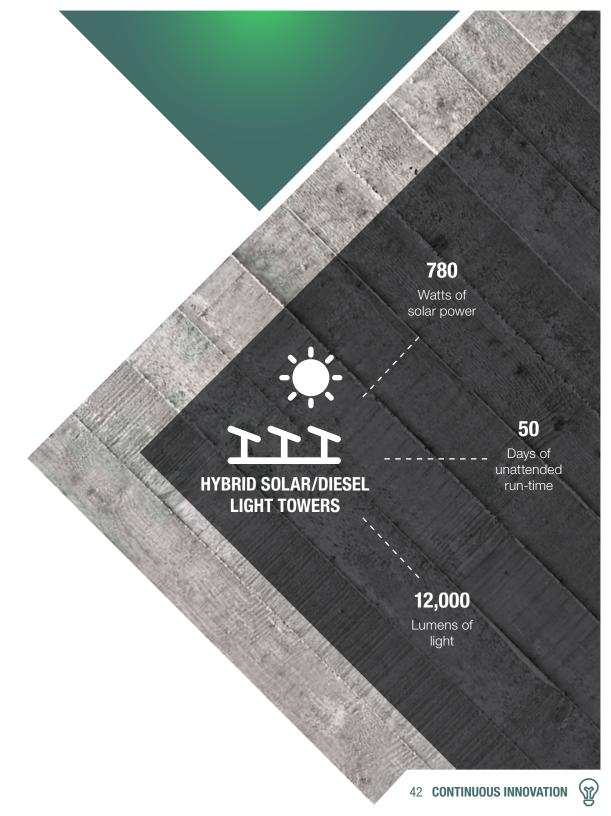


# **Exploring the value of autonomous equipment**

The right technology and software can automate a wide variety of United Rentals equipment and processes. So, in 2015 we teamed up with 5D Robotics, Inc., a leading provider of automation for the defense sector, to bring the latest autonomous driving technology to United Rentals equipment operations. Autonomous forklifts can efficiently and safely move materials. Robotic platforms can function as re-programmable conveyor belts. And existing equipment can be turned into robotics solutions. 5D's solution prevents collisions, enables multiple vehicles to follow a person or lead vehicle, and allows operators to quickly and easily create and modify autonomous paths throughout a facility. It's more accurate and reliable than GPS and can function in rain, dust, snow and fog.

# Hybrid solar/diesel light towers save energy, reduce emissions

While renewable energy such as wind and solar account for a very small percentage of our overall energy use, we continue to explore efficient options. We've started using a solar hybrid light that yields up to 780 watts of solar power, generates 12,000 lumens of light and provides 50 days of unattended run-time on a combination of diesel and six hours of direct sunlight a day. That not only means less fuel used, but also fewer trips to refuel the light tower.





# **GRI INDEX**

GENER	AL STANDARD DISCLOSURES	REFERENCE		
STRATEGY AND ANALYSIS				
G4-1	CEO Letter	Page 6		
ORGAN	IZATIONAL PROFILE			
G4-3	Organization name	United Rentals, Inc. and its controlled subsidiary companies		
G4-4	Primary brands, products, and services	Annual report (pages 7-8)		
G4-5	Headquarters location	Stamford, CT		
G4-6	Where the organization operates	U.S. and Canada		
G4-7	Nature of ownership and legal form	United Rentals, Inc. is a holding entity incorporated in Delaware, publicly held, and listed on the New York Stock Exchange (NYSE: URI).		
G4-8	Markets served	Annual report (pages 23)		
G4-9	Scale of the organization	Page 15, Annual report (page 26)		
G4-10	Total number of employees by type	<u>Page 15</u>		
G4-12	Supply chain description	Page 20, 33 and Annual report (page 9)		
G4-13	Organizational changes during the reporting period	None		
G4-15	External charters, principles, or other initiatives	None		
G4-16	Membership associations	American Rental Association, California Rental Association, Association of General Contractors, National Association for Women in Construction, National Hispanic Construction Association, U.S. Green Building Council		

#### **GENERAL STANDARD DISCLOSURES** REFERENCE IDENTIFIED MATERIAL ASPECTS AND BOUNDARIES G4-17 Entities included in financial statements United Rentals, Inc. and its controlled subsidiary companies Process for defining report boundaries and content G4-18 Page 1 G4-22 Page 28, 32 Restatements G4-23 Changes from previous reports in terms of scope None and/or boundaries STAKEHOLDER ENGAGEMENT G4-24 Stakeholder groups Page 3 REPORT PROFILE G4-28 Reporting period January-December 2015 G4-30 Reporting cycle Annual G4-31 Report contact Page 1 G4-32 "In accordance" option, GRI Index and report assurance Page 1 G4-33 Policy regarding report assurance The data in this report have not been externally assured. GOVERNANCE

G4-34	Governance structure of the organization	Governance Overview
G4-38	Composition of the board and its committees	Committee Composition
G4-39	Whether the chair of the board is also an executive officer	Page 6
G4-40	Nomination and selection processes for the board and its committees	Nominating and Corporate Governance Committee
G4-45	Board role in the identification and management of sustainability impacts, risks, and opportunities	Page 8
G4-49	Process for communicating critical concerns to the board	Communicating with the Board
G4-51	Remuneration policies for the board and senior executives	2015 Proxy (pages 20-52)
G4-52	Process for determining remuneration	2015 Proxy (pages 20-49)
G4-53	Stakeholders' views on remuneration	2015 Proxy (page 23)

GENERAL STANDARD DISCLOSURES	REFERENCE	
ETHICS AND INTEGRITY		
G4-56 Code of conduct	Code of Conduct	
SPECIFIC STANDARD DISCLOSURES	REFERENCE	
ECONOMIC		
G4-EC1 Economic value	Annual report (pages 28-33)	
G4-EC3 Benefit plan coverage	Annual report (page 85)	
G4-EC8 Indirect economic impacts	Page 11, 15	
ENVIRONMENTAL		
G4-EN3 Energy consumption (Scope 1 + 2)	Page 29	
G4-EN4 Energy consumption (Scope 3)	Page 29	
G4-EN6 Energy reductions	Page 29	
G4-EN8 Water withdrawals by source	Page 32	
G4-EN9 Water sources affected by withdrawals	No water bodies have been significantly affected by our water withdrawal, and withdrawals are not made from sensitive water sources.	
G4-EN10 Water recycled and reused	Page 32	
G4-EN15 GHG emissions (Scope 1)	Page 28	
G4-EN16 GHG emissions (Scope 2)	Page 28	
G4-EN17 GHG emissions (Scope 3)	Page 28	
G4-EN18 GHG emissions intensity	Page 28	
G4-EN23 Waste by type and disposal method	Page 31	
G4-EN24 Significant spills	Page 33	
G4-EN25 Hazardous waste	Page 31	
G4-EN26 Biodiversity affected by runoff	No water bodies are significantly affected by our water discharges.	
G4-EN27 Mitigation of environmental impacts of products and services	Page 24	
G4-EN28 Products and packaging materials reclaimed	Page 31	
G4-EN29 Environmental fines and sanctions	Page 33	
G4-EN30 Environmental impacts from product distribution and employee travel	Page 28 46 GRI INDEX	

### **SPECIFIC STANDARD DISCLOSURES**

### REFERENCE

SOCIAL		
G4-LA2	Benefits provided to full-time employees	Page 19
G4-LA4	Notice periods regarding operational changes	Two weeks
G4-LA5	Workforce represented in health and safety committees	100%
G4-LA6	Rates of injury, occupational disease, lost days, absenteeism, and work-related fatalities	Page 12
G4-LA7	Workers with high incidence risk of diseases	None
G4-LA9	Average hours of training for employees	36.6 hours
G4-LA10	Programs for skills management and lifelong learning	Page 18
G4-LA11	Employees receiving performance and career development reviews	100% of employees
G4-HR2	Employee training on human rights	100% of employees
G4-S01	Local community engagement, impact assessments and development programs	No formal grievances have been filed, but impact assessments have not been done.
G4-S02	Negative impacts on local communities	No formal grievances have been filed, but impact assessments have not been done.
G4-S08	Fines for non-compliance with laws	Page 33
G4-S011	Grievances about impacts on society	No formal grievances have been filed, but impact assessments have not been done.
G4-PR2	Non-compliance concerning the health and safety impacts of products and services	N/A
G4-PR5	Surveys measuring customer satisfaction	Page 23
G4-PR8	Complaints regarding breaches of customer privacy and losses of customer data	United Rentals has not received any substantiated complaints.



#### **Corporate Headquarters**

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